

China Unicom (Hong Kong) Limited

The Company steadily promotes the implementation of its strategic system, actively coordinates the current operation and long-term development, and focuses on both scale growth and value enhancement. It fully assumes the main responsibilities of Cyber Superpower and Digital China development, and focuses on the two main businesses of Connectivity and Communications (CC) and Computing and Digital Smart Applications (CDSA). The Company actively embraces the strategic opportunities brought by the resonance of Chinese-style modernisation and next-generation digital revolution. It fully consolidates its foundation in market development, capability and management, and takes advantage of its unique edges to promote technological innovation, product innovation, model innovation and system innovation with greater strength. It improves the circulation of various factors, and promotes high-level opening up and cooperation both internally and externally, unveiling a new paradigm of China Unicom's high-quality development.



The Company is listed on the Stock Exchange of Hong Kong (stock code: 762) and is one of the constituent stocks of the Hang Seng Index and the Hang Seng China Enterprises Index. The Company has been one of the "Fortune Global 500" companies for consecutive years and ranked 267th in "Fortune Global 500" for the year 2023. It was voted as "Asia's Most Honored Telecom Company" in 2023 for the eighth consecutive year by Institutional Investor. The Company was also voted as the "Best Managed Company in China – Gold" in "Asia's Best Managed Companies Poll 2023" organised by FinanceAsia.

Key Financial Indicators

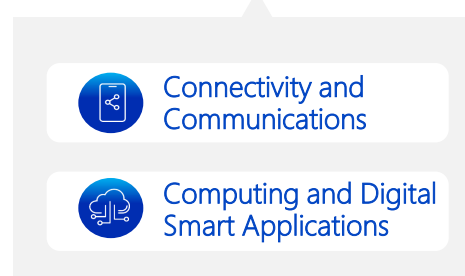
(RMB millions)	2022	2023	Change YoY
Operating Revenue	354,944	372,597	5.0%
Service Revenue ¹	319,348	335,170	5.0%
Net Profit ²	16,745	18,726	11.8%
Basic EPS (RMB)	0.547	0.612	11.8%
Dividend per share (RMB)	0.274	0.3366	22.8%
Dividend payout ratio	50%	55%	5PP

Strategic System

Two Main Responsibilities



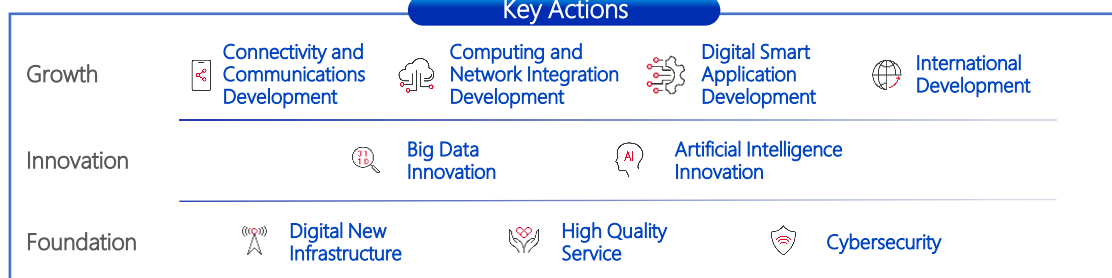
Two Main Businesses



Strategies to Build a Strong Enterprise



Key Actions



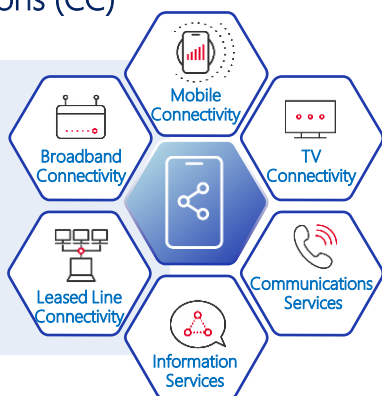
Notes:

1. Service revenue = Operating revenue – Sales of telecommunications products

2. Net profit represented profit attributable to equity shareholders of the Company

Connectivity and Communications (CC)

RMB **244.6** bil
 +3.1% YoY



Mobile subscribers
 333 mil
 Net addition: 10.60 mil

↑ 90% yoy
 Net addition of subscribers

78%
 5G subscriber penetration rate

Fixed-line broadband subscribers
 113 mil
 Net addition: 9.79 mil

76%
 Broadband-mobile integration penetration rate

22%
 Gigabit broadband subscriber penetration rate

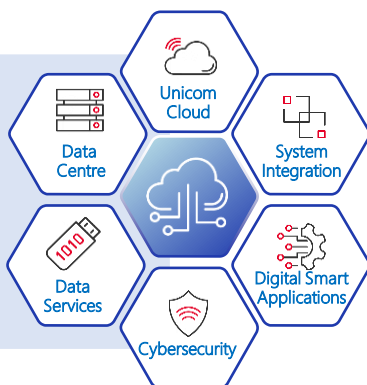
Information services revenue
 RMB 10.7 bil
 ↑ 16.2% yoy

99.23 mil
 Paying subscribers of Personal Digital and Smart Living

102.96 mil
 Paying subscribers of Unicom Smart Home Business

Computing and Digital Smart Applications (CDSA)

RMB **75.2** bil
 +12.9% YoY



Unicom Cloud³ Revenue
 RMB 51.0 bil
 ↑ 41.6% yoy

21 ministry-level projects
 19 provincial government clouds
 >1,000 medical clouds
 Empowerment of thousands of industries

1+N+X
 Strengthening AI computing deployment⁴

Data service revenue
 RMB 5.3 bil
 ↑ 32% yoy

>50%
 Market share for 5 consecutive years

DCMM5
 Passed with the highest score ever

Digital Smart Applications revenue
 RMB 5.6 bil
 ↑ 17.5% yoy

71 categories
 National economy covered by 5G applications

RMB 16.0 bil
 Contract value for self-developed product projects

Cybersecurity revenue
 RMB 1.7 bil
 ↑ 120% yoy

First in China
 Mega-city digital security operation centre

>10,000
 Cumulative no. of clients served

(Unless specified otherwise, the data shown above are 2023 data)

Notes:

- Unicom Cloud revenue included revenue of cloud resources, cloud platforms, cloud services, cloud integration, cloud interconnection, cloud security, etc., generated from integrated innovative solutions
- The "1+N+X" AI computing capability system includes one super-scale centralised AI computing centre, N AI computing training and inference integrated hubs, and X localised AI computing inference nodes

Market Data (as at 2024.3.28)

Closing price per share: HK\$5.65
 (YTD: +15.3%)
 No. of issued shares: 30,598,124,345
 Market capitalisation: HK\$172.9 billion

Company Information

Chairman & CEO: Mr. Chen Zhongyue
 Independent auditor: Deloitte Touche Tohmatsu
 Place of incorporation: Hong Kong

IR Contact

Email: ir@chinaunicom.com.hk
 Tel: (852) 2126 2018
 Website: www.chinaunicom.com.hk

Certain statements contained in this factsheet may be viewed as "forward-looking statements". Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of the Company to be materially different from any future performance, financial condition or results of operations implied by such forward looking statements. In addition, we do not intend to update these forward-looking statements. Neither the Company nor the directors, employees or agents of the Company assume any liabilities in the event that any of the forward-looking statements does not materialise or turns out to be incorrect.