

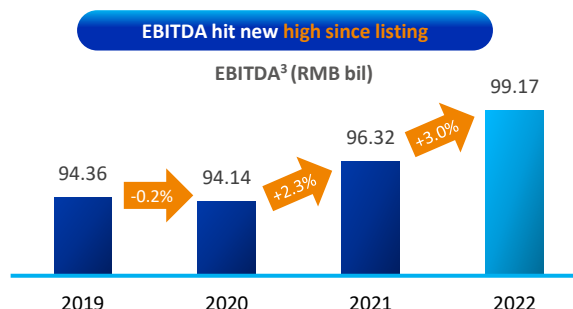
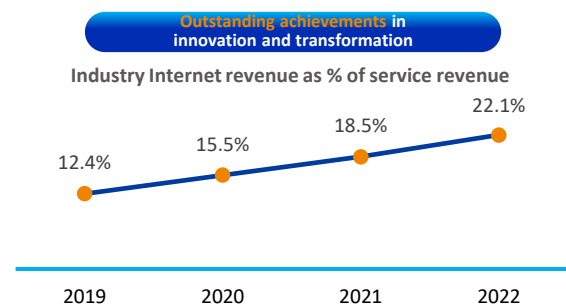
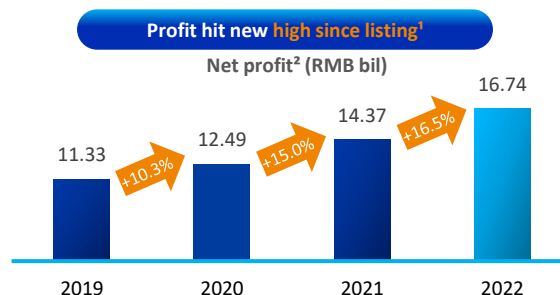
China Unicom (Hong Kong) Limited

The Company positions as a national team in the operation and service of digital information infrastructure, a key force in the establishment of Cyber Superpower, Digital China and Smart Society as well as a frontline troop in the integration and innovation of digital technologies. The Company's corporate strategy is upgraded to "strengthen and solidify, preserve and innovate, integrate and open". It highlights the strengthening of network and service foundation in order to consolidate the fundamentals. It highlights the integrity of network and expansion into new digital and intelligent models to make a good portfolio. It highlights the integration of factors and market convergence and succeed as a team with partners. Under the new positioning and strategy, the Company sails along the main channel of digital economy at full strength, and regards "Big Connectivity, Big Computing, Big Data, Big Application and Big Security" as its main responsibilities and businesses, seeking to achieve total upgrade in the momentum, path and means of its development. It strives to tap new growth opportunities, enhance customer value, and better serve and integrate into the new paradigm.

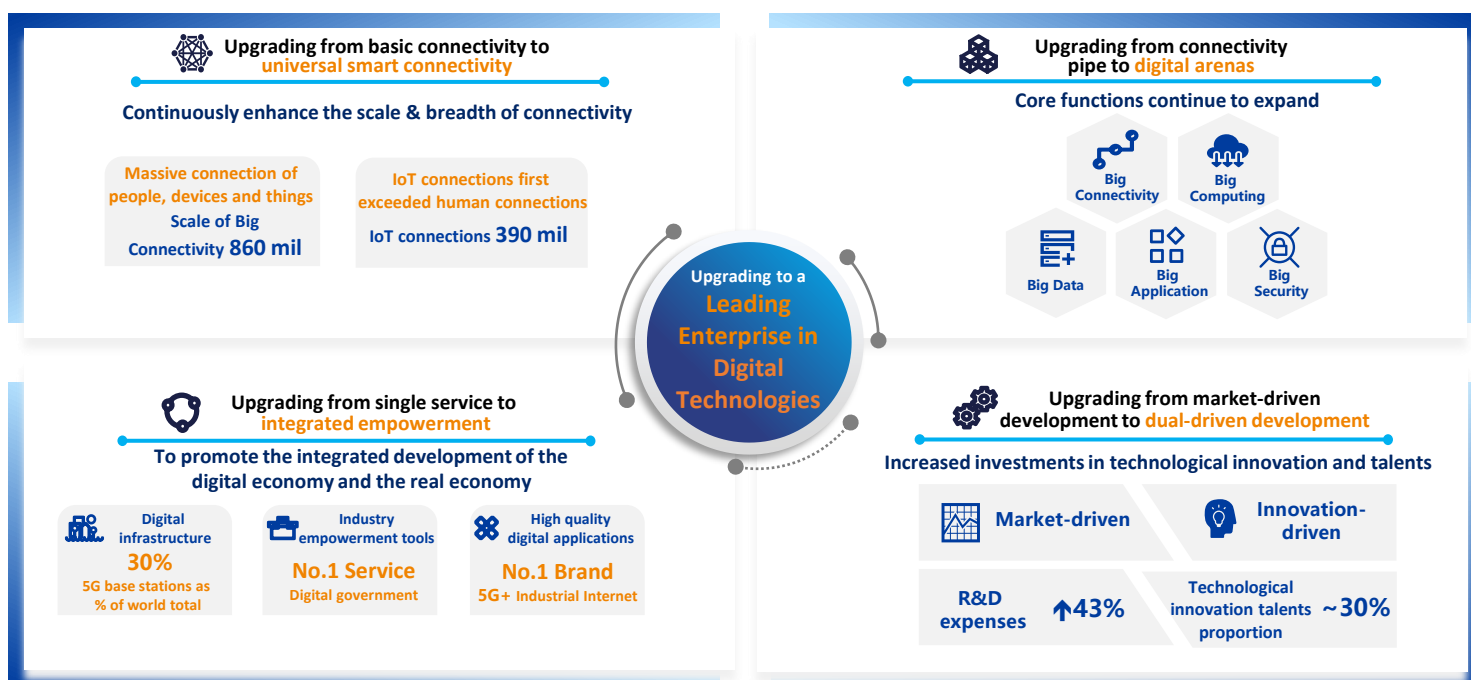


The Company is listed on the Stock Exchange of Hong Kong (stock code: 762) and is a constituent stock of the Hang Seng Index. The Company has been one of the "Fortune Global 500" companies for consecutive years and ranked 267th in "Fortune Global 500" for the year 2022. It was also voted as "Asia's Most Honored Telecom Company" in 2022 for the seventh consecutive year by Institutional Investor.

A Good Start of the New Strategy



Resolutely implement Cyber Superpower, Digital China and Smart Society strategic deployments



Notes:

1. Excluding the one-off gain from the sale of CDMA network in 2008, net profit reached the highest since listing
2. Profit attributable to equity shareholders of the Company
3. EBITDA = earnings before finance costs, interest income, share of net profit of associates, share of net profit of joint ventures, other income-net, income tax expenses, depreciation and amortisation

Construction of "four premium networks" made remarkable progress

Steady and precise
Serving strategic need
and forward-looking

CAPEX

(RMB bil)

CAPEX as % of service revenue
maintaining a downward
trend



 **5G premium network**

Network coverage on par with the industry

322.70 mil
Mobile billing subscribers reached a new high

↑ 310k 5G mid-band BTS
↑ 170k 900M BTS

96%
Administrative village coverage **↑ 5pp**

 **Broadband premium network**

Maintain leadership in Northern China

↑ 8.58 mil
Broadband access subscribers continued to grow rapidly

↑ 2.14 mil 10G PON ports

80%
Residential coverage in Southern China **↑ 11pp**

 **Government and enterprise premium network**

Industry-leading leased line brand

↑ 4.8%
Leased line revenue growth improved by 2.4pp

307
No. of cities covered **↑ 59**

147k
No. of commercial buildings covered **↑ 54k**

 **Computing power premium network**

More abundant supply of resources

RMB 36.1 bil
(**↑ 121% yoy**)
Unicom Cloud revenue in 2022

170 cities
"one resource pool per city"

>400 MEC nodes
363k No. of IDC cabinets

Five Main Businesses



Big Connectivity

IoT connections first exceeded human connections

↑ 42%

IoT revenue in 2022

860 mil

Big Connectivity subscribers in 2022



Big Computing

Unicom Cloud revenue more than doubled

RMB 36.1 bil

(**↑ 121% yoy**)
Unicom Cloud revenue in 2022

No. 1

Government affairs cloud platform rating nationwide



Big Data

Industry leading market share

↑ 58%

Big Data revenue in 2022

>20 provinces

>100 cities

Deep integration into digital government



Big Application

Continued to consolidate product capabilities

52 categories

Full coverage of national economy

> 16,000

Cumulative no. of 5G industry application projects



Big Security

Rapid breakthrough in market scale

↑ 380%

Big Security revenue in 2022

> 10,000

Cumulative no. of customers served by security capabilities

(Unless specified otherwise, the data shown above are 2022 data)

Market Data (as at 2023.3.31)

Closing price per share: HK\$ 5.64

No. of issued shares: 30,598,124,345

Market capitalisation: HK\$ 172.6 billion

Company Information

Chairman & CEO: Mr. Liu Liehong

Independent auditor: Deloitte Touche Tohmatsu

Place of incorporation: Hong Kong

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Certain statements contained in this factsheet may be viewed as "forward-looking statements". Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors, which may cause the actual performance, financial condition or results of operations of the Company to be materially different from any future performance, financial condition or results of operations implied by such forward looking statements. In addition, we do not intend to update these forward-looking statements. Neither the Company nor the directors, employees or agents of the Company assume any liabilities in the event that any of the forward-looking statements does not materialise or turns out to be incorrect.